

**Subject:** Next Steps Now BLQ-Pico BID Renewal

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Assuming we are at 46.06%, what are the next steps? Here are my recommendations:

1. Pico & Alvarado Los Angeles LLC (Ross Store) petition is more important than ever. Arturo needs to make that call and be persuasive. Veronica to call him? Don sent an email.  $46.06\% + 1.71\% = 47.77\%$ .
2. We need the ESS petition. Moises to coordinate.  $47.77\% + 1.56\% = 49.33\%$ .
3. We need Viole petition. Moises to coordinate.
4. We need LAUSD petition. Don to call LAUSD staff.
5. Moises & Yonah to sign +3% of parcels in process.  $49.33\% + 3\% = 52.33\%$ . It should be safe to move ahead from there it seems to me. That should be enough of a cushion to accommodate any drop outs or LAUSD problems.
6. The City has some "vesting" issues that Don is working.